CLINOVITAS
LIFE SCIENCES

Brochure 2026–27

Clinical Research, Learned the Way Real Trials Run.

Industry-led training and clinical research services: from site start-up to data, safety, statistics and your first job.

ICH-GCP E6(R3)
aligned curriculum



1,200+
students trained

Next batch · ACCRO-DLS flagship certificate

Starts	Weekends	Seats
Sat, 12 Dec 2026	Sat 2–5 PM · Sun 10 AM–1 PM	50 per batch · live online

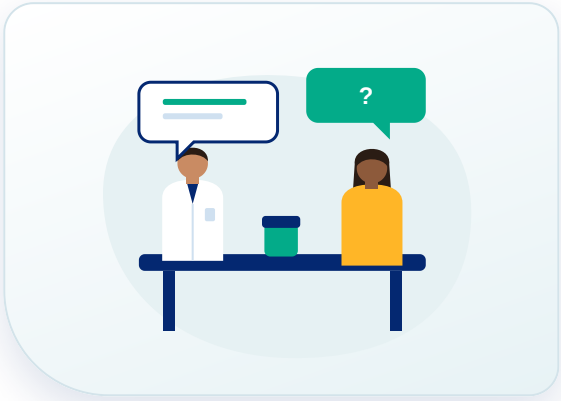
WhatsApp +91 77982 72650 clinovitas.com Clinical Research for Real Impact

About Clinovitas

Bridging the Gap between the Classroom and the Clinic

India produces thousands of pharmacy, life-science, medical and nursing graduates every year. Very few have worked with a real protocol, an eCRF, a safety narrative or an ethics committee submission before their first interview.

Clinovitas Life Sciences is a clinical research services company with its own academy. Because our team works on real projects, what we teach reflects how studies actually run: the documents, timelines, regulations and quality expectations of the industry.



1,200+ students trained

785+ live sessions delivered

25+ batches completed

6+ partner colleges (MoU)

14,000+ industry professionals in our network

For Students & Professionals

- Live weekend classes with recordings
- Real-format work samples for your portfolio
- Verified certificate and marksheet with QR code
- Internships, ATS resume, mock interviews and placement assistance

For Colleges, CROs & Healthcare Companies

- No-cost college MoU with NAAC/IQAC documentation
- Site start-up, SMO, data, statistics and safety services
- Corporate GCP and onboarding training
- Branding and business development for research teams

Registrations and Standards

MSME registered
UDYAM-MH-14-0214905

Skill India
Skill development

LSSSDC
Life Sciences Sector Skill Development Council

ICH-GCP E6(R3)
Aligned curriculum

NEP 2020
Skill-credit ready for colleges

Remote-first team across Pune, Nashik and Dhule, with headquarters growing in Nashik. Serving learners and clients across India.

One ecosystem, 8 areas of expertise

Every Course Maps to a Real Stage of a Clinical Trial

Follow a study from start-up to final report. At each stage you can learn the work with us, or hand the work to us.

1 Study Start-Up

Protocol, approvals, contracts and site selection.

LEARN IT
Regulatory Affairs in Clinical Research

WE DELIVER IT
Regulatory writing, site start-up & CTA contracting

2 Site Conduct

Consent, participant visits, monitoring and source documents.

LEARN IT
Clinical Research Associate & Coordinator

WE DELIVER IT
Site management (SMO) & site operations

3 Data Capture

eCRFs, edit checks, queries, coding and database lock.

LEARN IT
Clinical Data Management

WE DELIVER IT
Clinical data management

4 Safety

Adverse events, case processing, causality and reporting.

LEARN IT
Pharmacovigilance & Drug Safety Operations

WE DELIVER IT
Drug information, pharmacovigilance & medical writing

5 Analysis & Reporting

Statistics, study reports and publications.

LEARN IT
Biostatistics for Clinical & Health Research

WE DELIVER IT
Biostatistics & data analytics

Around Every Trial: **Clinovitas Academy** **Business Development & Strategy** **Career Excellence**

Flagship programme

ACCRO-DLS

Advanced Certificate in Clinical Research Operations & Data Life Science

University curricula teach the science. CROs, sponsors and health-tech companies expect operational, audit-ready skills on day one. ACCRO-DLS trains you on the guidelines, dictionaries, documents and safety processes used in real trials.



Starts	**Saturday, 12 December 2026**
Saturday	**2:00 – 5:00 PM (3 hours)**
Sunday	**10:00 AM – 1:00 PM (3 hours)**
Length	**6 hours a weekend × 8 weekends = 48 live hours**
Format	**Live online, with session recordings**
Seats	**50 per batch**
Fees	**WhatsApp +91 77982 72650 for fees & scholarships · No-cost EMI available**

Track 1: Clinical Research Operations & Site Start-Up

- ICH-GCP E6(R3) and the New Drugs and Clinical Trials Rules, 2019
- Feasibility, site selection (SQV), site initiation (SIV) and investigator selection
- Clinical trial agreements, master service agreements and site budgets
- Ethics committee dossiers and CTRI registration
- eTMF inspection readiness, investigator site files and source data verification

Track 2: Clinical Data Management & Medical Coding

- EDC architecture, eCRF design logic and user acceptance testing
- Data validation specifications, edit checks and discrepancy management
- MedDRA (SOC to LLT) and WHO Drug Global coding
- Data integrity under 21 CFR Part 11: audit trails, e-signatures and database lock

Track 3: Pharmacovigilance & Drug Safety

- ICSR intake, validity criteria, seriousness and expectedness triage
- Reporting timelines: ICH E2A 7- and 15-day expedited reports, and SAE timelines under the NDCT Rules, 2019
- Writing safety narratives for serious adverse events
- Causality assessment with WHO-UMC criteria and the Naranjo scale
- PSUR/PBRER overview and safety database workflows

Track 4: Biostatistics, Evidence Synthesis & Medical Writing

- Sample size, power and inferential analysis in IBM SPSS, GraphPad Prism and R
- Systematic reviews and meta-analyses following PRISMA
- Clinical study reports (ICH E3), protocol synopses, SmPCs and patient leaflets

ACCRO-DLS

What the 48 Hours Cover

Core Tracks · Most of the 48 Hours

- Clinical research operations
- Clinical data management
- Pharmacovigilance
- Biostatistics
- Medical writing
- Medical coding

Overview Modules · Introductions to Growing Specialisations

- Regulatory affairs in CR
- Quality assurance in CR
- AI in clinical research
- Medical devices
- Clinical data analytics

Career Support · Alongside the Classes

- ATS-friendly resume
- Mock interview preparation
- Placement assistance

What You Will Produce

- A site monitoring visit report
- A query log from an eCRF data review
- A serious adverse event safety narrative
- A statistical summary with tables and figures

Career Support

- One-to-one ATS resume review
- Technical mock interviews: GCP scenarios, EDC queries, adverse-event triage
- 40+ resource vault: guidelines, SOP templates, sample eCRF books
- Internship opportunities and placement assistance

Who Can Join

- B.Pharm (final year onwards)
- M.Pharm (all specialisations)
- Pharm.D
- B.Sc./M.Sc. life sciences (biotechnology, microbiology, biochemistry and more)
- MBBS, BDS, BAMS, BHMS and nursing
- Ph.D. scholars
- B.Tech./MCA graduates aiming for health-IT and data roles

Colleges: ACCRO-DLS can run as a closed batch for your students under our no-cost MoU, with NAAC/IQAC documentation.

Clinovitas Academy

Courses: Operations, Safety and Data

Live online weekend batches with recordings, taught by practitioners from our network of 14,000+ industry professionals. Batches other than ACCRO-DLS open on request.



Flagship · next batch 12 Dec

Clinical research & operations

ACCRO-DLS: Advanced Certificate in Clinical Research Operations & Data Life Science

Our complete programme: trial operations, data management, drug safety, statistics, writing and career preparation in one cohort.

48 live hours · 8 weekends · Live online



High demand

Clinical research & operations

Clinical Research Associate & Coordinator (CRA/CRC)

Run and monitor a study site: feasibility, consent, visits, source documents, SDV and site files.

6 weekends · Live online



Short course

Clinical research & operations

GCP Essentials: ICH E6(R3), NDCT Rules & ICMR Ethics

A focused refresher on current Good Clinical Practice for students, faculty and site staff.

1 weekend · Live online



Most complete

Clinical research & operations

Professional Diploma in Clinical Research, Data Management & Drug Safety

Clinical operations, CDM and pharmacovigilance with biostatistics basics, a capstone project and career preparation.

4 months · weekends · Live online



High demand

Drug safety

Pharmacovigilance & Drug Safety Operations

Case processing from intake to narrative: triage, MedDRA coding, causality and reporting timelines.

6 weekends · Live online



High demand

Data, statistics & AI

Clinical Data Management (CDM)

The full data lifecycle: CRF design, edit checks, discrepancy management, coding and database lock.

6 weekends · Live online



Data, statistics & AI

Biostatistics for Clinical & Health Research

Study design, sample size and analysis you can defend, using SPSS, GraphPad Prism and R.

6 weekends · Live online



Data, statistics & AI

Clinical Data Analytics: Excel, SQL, R & Python

Clean, query, summarise and visualise clinical study data with the tools teams use daily.

6 weekends · Live online



Future ready

Data, statistics & AI

AI in Clinical Research

How AI is used across trials today, and how to use it responsibly and compliantly in your own work.

3 weekends · Live online

How Every Course Runs

Live weekend classes · recordings to revise · real-format assignments · verified certificate and marksheet with QR code.

Clinovitas Academy

Courses: Regulatory, Writing, Specialist and Career

Live online weekend batches with recordings, taught by practitioners from our network of 14,000+ industry professionals. Batches other than ACCRO-DLS open on request.



Regulatory, quality & writing

Medical & Scientific Writing

Write the documents trials depend on: protocols, CSRs, safety narratives, manuscripts and reviews.

5 weekends · Live online



Regulatory, quality & writing

Medical Coding: MedDRA, WHO-DD & ICD-10

Code adverse events, medications and diagnoses accurately for trials, safety and healthcare.

4 weekends · Live online

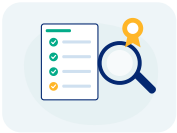


Regulatory, quality & writing

Regulatory Affairs in Clinical Research

Approvals and submissions for trials in India and abroad: CDSCO, SUGAM, CTRI, ethics and global agencies.

5 weekends · Live online



Regulatory, quality & writing

Quality Assurance in Clinical Research

Keep trials inspection-ready: SOPs, audits, CAPA, deviations and data integrity.

4 weekends · Live online



Devices & bioanalytical

Medical Devices: Clinical Investigation & Regulation

How device studies differ from drug trials, under ISO 14155 and India's Medical Devices Rules 2017.

4 weekends · Live online



Devices & bioanalytical

Bioanalytical & BA/BE Studies

The science and compliance behind bioavailability and bioequivalence studies and their lab analysis.

4 weekends · Live online



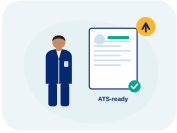
New

Career & business

Business Development & Strategic Management in Clinical Research and Pharma

The commercial side of research: proposals, budgets, sponsor relations, partnerships and growth strategy.

6 weekends · Live online



New

Career & business

Professional Development & Career Excellence

From qualified to job-ready: ATS resume, LinkedIn, interview practice and placement assistance.

4 weekends · Live online

Need a Different Topic?

We run focused batches on request for individuals, groups and colleges, taught by a specialist from our network. WhatsApp +91 77982 72650.

For Colleges

Any course can run as a closed batch for your students under our no-cost MoU. Partnerships: +91 97650 06083.

Clinical research services

From Start-Up to Submission

For sponsors, CROs, SMOs, hospitals, research sites and healthcare start-ups across India. Partnerships desk: +91 97650 06083.



Regulatory Writing, Site Start-Up & CTA Contracting

Documents, approvals and agreements in place so studies reach first-patient-in faster.

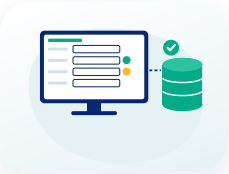
Drafting, reviewing and negotiating CTAs, MSAs and CDAs; protocol amendments, ethics committee submissions and CTRI documentation; start-up milestone tracking, investigator budgets and turn-around optimisation.



Site Management (SMO) & Site Operations

GCP-ready sites that recruit well, document cleanly and stay inspection-ready.

Feasibility assessments, site selection dossiers and investigator meetings; participant recruitment and retention plans, and informed-consent workflows; source data verification support.



Clinical Data Management

Reliable trial data from first entry to database lock.

eCRF design, data validation specifications and edit-check programming; medical coding with MedDRA and WHO-DD; query generation, discrepancy management and database lock.



Biostatistics & Data Analytics

Analysis that is accurate, transparent and ready for review or publication.

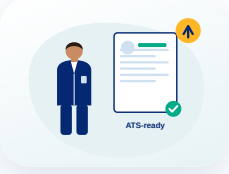
Sample size calculation and statistical analysis plans; descriptive and inferential statistics and modelling; systematic reviews and meta-analyses following PRISMA (pairwise and network).



Drug Information, Pharmacovigilance & Medical Writing

Accurate information and timely safety reporting that protect patients.

ICSR processing, safety narratives and MedDRA adverse-event triage; medical inquiry handling and evidence-based drug information; product monographs and investigator brochures.



Clinical Research Branding & Marketing

A credible, scientifically accurate brand that wins sponsors, partners and participants.

Brand strategy and identity for CROs, SMOs, research sites, hospitals and pharma start-ups; capability decks, company profiles, brochures and site profiles for sponsor feasibility; website copy, articles, case studies and LinkedIn marketing.



Business Development & Partnership Consulting

A data-backed plan to find sponsors, build partnerships and grow.

Market research and feasibility for new clinical research and healthcare ventures; sponsor and CRO outreach strategy, proposals and RFP responses; hospital–SMO alliances, CRO collaborations and college–industry MoUs.

For colleges & universities

A No-Cost MoU That Adds Real Career Value

We already work with 6+ partner colleges. Your students get industry-led clinical research training; your institution gets organised documentation for quality and accreditation work.

- Value-added courses aligned with NEP 2020 skill credits
- No cost and no minimum enrolment for the college
- Faculty development, guest lectures and GCP workshops
- Internships and placement assistance for students



NAAC / IQAC Documentation Package

Designed to support NAAC Criteria 1.2, 1.3 and 5.1.

- Attendance logs
- Graded assessment matrices
- Syllabus mapping
- QR-verified certificates & marksheets
- Completion reports

How a Partnership Works

1

Introductory Meeting

We understand your programmes, student numbers and calendar.

2

Sign the MoU

No cost and no minimum enrolment for the college.

3

Run the Course

Closed batches online or on campus, around your calendar.

4

Documentation

Attendance, assessments, syllabus mapping and QR-verified certificates.

For CROs, Hospitals & Pharma Companies

- Corporate GCP & NDCT Rules training
- Onboarding for new CRCs, CDAs and drug safety associates
- Start-up, SMO, data, statistics and PV services
- Branding and business development support

Leadership

Science and Strategy, Working Together

Hands-on clinical research experience, paired with strategy, marketing and business development, so our work is both scientifically sound and commercially smart. Both founders draw on a network of 14,000+ industry professionals who teach and join projects in their specialist areas.



Mr. Pankesh Agrawal

Co-Founder & Director, Clinical Research & Data

M.Pharm, Pharmacy Practice (ranked 2nd, CGPA 8.83) · B.Pharm

Pankesh brings 4+ years of hands-on work across clinical research, clinical data management and biostatistics. As investigator on a 1.5-year prospective interventional study, he designed the protocol and CRFs, ran source data verification and analysed the results in SPSS. He leads the scientific side of Clinovitas and its academy curriculum.

- 4+ years in clinical research, clinical data management and biostatistics
- Investigator on a 1.5-year prospective interventional study (n = 46): protocol, CRFs, SDV and SPSS analysis
- Trained on EDC platforms Medidata Rave and Oracle Clinical; data validation and query resolution
- Study start-up: feasibility, site selection and initiation documents, CDAs and essential-document tracking
- Former Assistant Professor, Pharmacy Practice & Clinical Operations
- Certified in Advanced Clinical Data Science (CU Boulder), Clinical Trials Management (Johns Hopkins) and GCP
- Registered design patent holder for a drug delivery device

pankesh@clinovitas.com · LinkedIn: linkedin.com/in/mrpankeshagrawalclinical123



Mr. Divyesh Deshmukh

Co-Founder & Director, Strategy, Marketing & Business Development

MBA, Management & Innovation (Steinbeis-Hochschule Berlin) · B.Des, Visual Communication

Divyesh brings 4+ years of brand, marketing and business-development experience. He has led student-recruitment marketing for a Pune design institute and B2B brand positioning for industry, and now applies that expertise to clinical research, academic partnerships and the pharma market.

- 4+ years in brand strategy, marketing and business development
- Led digital student-recruitment campaigns that lifted applicant engagement by 35%
- Built B2B campaigns that grew qualified inbound leads by 22%
- Content strategy that increased organic reach by 40%
- Market research, competitor benchmarking and go-to-market planning
- Brand identity and visual communication design
- Certifications in brand and product management, strategy and project management

divyesh@clinovitas.com · LinkedIn: linkedin.com/in/divyesh-deshmukh-a934b2178

Why Clinovitas

What You Get with Every Course

Taught by Industry Practitioners

Sessions are led by professionals working in CROs, pharma and research sites, drawn from our network of 14,000+ industry contacts.

Live Classes, with Recordings

Weekend sessions you can attend from anywhere, and recordings to revise at your own pace.

Real-Format Work Samples

Practical outputs such as a monitoring report, query log, safety narrative and statistical summary for your portfolio.

40+ Resource Vault

Guidelines, SOP templates, sample eCRF books and regulatory checklists to keep.

Verified Certificate and Marksheet

Every certificate carries a unique number and QR code that employers can check online.

Internship Opportunities

Eligible learners can apply for internships on live projects with our services team and partners.

ATS Resume and Mock Interviews

One-to-one resume review and technical interview practice for CRA, CRC, CDM and drug safety roles.

Placement Assistance

Job-search guidance, referrals within our network and interview preparation until you are ready.



How Employers Check a Certificate

- Scan the QR code on the certificate, or enter its number at clinovitas.com/verify.html
- The page shows the name, programme, completion date and result
- If no record matches, the certificate was not issued by Clinovitas

Clinovitas programmes are professional skill-training certifications, not university degrees. Placement assistance is guidance and referrals, not a job guarantee.

How to Join

1

Send an Inquiry

Website form or WhatsApp +91 77982 72650.

2

Counselling Call

We help you choose the right course.

3

Confirm Your Seat

Admissions shares fee, scholarships and payment details.

4

Start Learning

Class link, schedule and resources before day one.

CLINOVITAS
LIFE SCIENCES

Let's Collaborate to Develop Institutional Research in Life Science.

Courses and admissions, college partnerships, and clinical research services: talk to us.

Admissions & WhatsApp
+91 77982 72650

Institutional partnerships
+91 97650 06083

General inquiries
+91 95798 66561

Admissions
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Directors' office
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Mr. Divyesh Deshmukh
divyesh@clinovitas.com

Website · clinovitas.com

WhatsApp Admissions

clinovitas.com
Admission form: forms.gle/oX42H6CizjiyLofp7
LinkedIn: Clinovitas Life Sciences
Instagram: @clinovitaslifescience
Remote-first team · Pune · Nashik · Dhule

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